

## **Clinical Training Specialist**

X-Nav Technologies, LLC

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Join a fast-growing, agile and innovative company that is at the forefront of image-guided surgical navigation for dentistry. You will interface directly with the Customer Success and Training Manager and be supported by an all-star team of clinical training specialist in a dynamic and challenging start-up environment.

### **We seek a candidate who's main responsibilities include:**

- Up to 100% travel (most likely closer to 75%) as required domestically and internationally to install equipment and integrate into customer office.
- Provide comprehensive on-site training to new customers, including doctors and staff on the use of both hardware and software.
- Establish positive initial customer relations by initiating the post-sale training efforts to ensure customer trainings are handled appropriately.
- When not traveling, available for remote support from home office.
- Assist technical support remotely by providing clinical and training support to doctors and dealers.
- Provide post training virtual live surgery support to customers.
- Provide comprehensive virtual training to customers, including doctors and staff on the use of both hardware and software.
- Respond to ongoing customer education needs.
- Identify and provide feedback on product usage and potential new uses, enhancements or deficiencies to engineering and product manager for ongoing product development.
- Tradeshow, clinical course & Dealer support, where needed

### **Additional desirable skills and experience include:**

- 5+ years of experience in clinical training for the dental industry
- Dental implant/surgical experience a plus (product sales or training)
- Must have experience with treatment planning software (3D experience a plus).
- Bi-lingual or multi-lingual a plus
- Within an hour to a major airport a must
- Highly developed communication skills (verbal, written & presentation) and strong customer interaction skills
- Strong problem solving and strategic thinking
- Strong collaborator who can work effectively with others, with the ability to work independently and proactively when necessary
- Ability to work flexible hours

Position open immediately. Please submit resume and qualifications to  
[Training@X-NavTech.com](mailto:Training@X-NavTech.com) or call 267-491-3049 for more information.